

SUPERVISORY REPORTING AND DISCLOSURE WORKSHOPS

3 & 4 JUNE 2014



AGENDA

- Introduction
- The Lloyd's Pillar 3 dry run
- Preparing for the EIOPA Guidelines
- ► Finalisation of Pillar 3 requirements

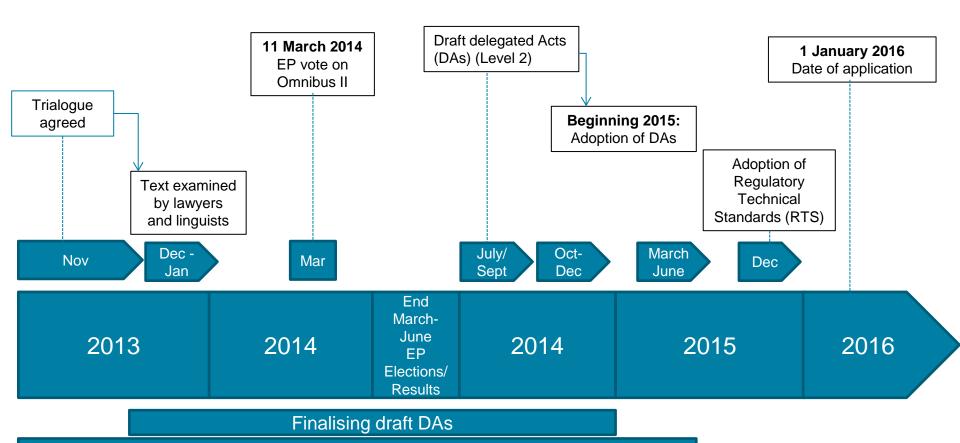
Table discussion

- Accounting developments at Lloyd's
- Quantitative submissions to come in 2014
- Summary / Q&A

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Approaching the end of a long and winding road...

- Solvency II now confirmed to start 1 January 2016
- European Parliament has now approved Omnibus II
- Level 2 measures (Delegated Acts) will follow Omnibus II



Pre/Re-consultations/public consultation on over 52 Guidelines (some will contain RTS/ITS)

Pillar III reporting timelines are accelerated...

Syndicate reporting to Lloyd's	31.12.14	30.09.15	Year to 31.12.16	Year to 31.12.17	Year to 31.12.18	2019+
Quarterly		5	5	4	4	3
Annual	15		14	12	10	8
Overall deadline (weeks)#	31.12.14	30.09.15	Year to 31.12.16	Year to 31.12.17	Year to 31.12.18	2019+
deadline	31.12.14	30.09.15 8				2019+ 5

Interim reporting	Solvency II
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Per latest proposals



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A learning process for both the market and Corporation

- Will test:
 - Agents' procedures and processes to submit Solvency II information to Lloyd's
 - Lloyd's Solvency II Core Market Return (CMR) systems
 - Lloyd's central review and aggregation processes
- Agent submissions to be submitted on a 'best efforts' basis
 - Data as at 31 December 2013
 - No formal Board sign-off but review by senior individual required (FD/CFO, FC, Head of Syndicate Reporting)
 - No audit
- Deadline for submission 25 September 2014



Quantitative data, aligned to the requirements of the EIOPA Guidelines...

Template	ASR reference
Balance sheet	002
Own funds	220
Non-life technical provisions	240/241/242
Assets and liabilities by currency	260
Life technical provisions	280/281
Health technical provisions	283/284
MCR	510/511
SCR from internal model	522

...will be collected in the ASR



...and for asset data via the AAD

Template	AAD reference
List of assets	230
List of open derivatives	233
Investment funds (look-through)	236

General observations

- Significant effort required
 - Engagement team(s) may be new to Solvency II
- Careful planning needed to co-ordinate data provision, aggregation into return and review

▶ Balance sheet, technical provisions and asset data already submitted via QMC₁ and TPD₂

- New data by currency for balance sheet and by country for technical provisions
 - 1) QMC = Quarterly Monitoring Return C 2) TPD = Technical Provisions Data

Balance sheet similar to QMC

Balance sheet – ASR002

- Same as QMC002 except for:
 - Aggregation of some lines in QMC002
 - Adjustment column in QMC002
 - Members' balances analysis in QMC002
- Column A should agree to QMA₁
- Assets amounts should reconcile to AAD230 listing of assets

Own funds – ASR220

- All items should be allocated to Tier 1 column B₂
- Members' contributions should include funds in syndicate (FIS) where applicable
- 1) QMA = Quarterly Monitoring Return A: QMA002 column C
- 2) If you do not consider this to be the case please contact Lloyd's

Technical provisions summary must be reported by Solvency II lines of business...

Non-life technical provisions – ASR240

- By Solvency II lines of business
- Best estimate and risk margin should agree to the TPD
- A suggested mapping from risk codes is available from Lloyd's
- Total gross best estimate should reconcile to the balances reported in ASR002, lines 54 and 58
- Total risk margin should reconcile to balances reported in ASR002, lines 55 and 59
- Total recoverables from RI should reconcile to balances reported in ASR002, line 38

Non-life technical provisions – ASR241

- Reports cash flows by Solvency II lines of business
- Salvage and subrogation included in cash in-flows where material

...and by material country

Non-life technical provisions – ASR242

- Gross best estimate (discounted) by line of business required by material country
 - Material country set by Lloyd's to ensure consistent data collection across market
- Should agree to gross best estimate reported in ASR240, lines 6 plus 16
- Allocation to countries should be done on a reasonable basis*

^{*} Refer to TPD allocation methodologies document (May 2011) for general guidance: http://www.lloyds.com/~/media/Files/The%20Market/Operating%20at%20Lloyds/Solvency%20II/2011%20Guidance.pdf

Summary balance sheet required by currency

- Assets and liabilities by currency ASR260
 - Summary of balance sheet by material currencies
 - > '6+1' currencies set by Lloyd's to ensure consistency
 - Should be the original currency (not settlement currency)
 - All currencies should be reported unless where dispensation is given for current TPD reporting
 - Should reconcile to ASR002



Life technical provisions are also required by Solvency II line of business...

- ▶ Life technical provisions ASR280
 - By Solvency II lines of business
 - Non-life syndicates with annuities, for example, PPO business should complete this form

- Life technical provisions ASR281
 - Gross best estimate by material country specified by Lloyd's
 - Should reconcile to gross best estimate reported in ASR280, line 2
 - Allocation to countries should be done on a reasonable basis

Health data requirements aligned to those for life business...

Health technical provisions – ASR283

- Technical provisions by Solvency II lines of business
- Total gross best estimate should reconcile to ASR002, line 62
- Total recoverables from RI should reconcile to ASR002, line 39
- Total risk margin should reconcile to ASR002, line 63

Health technical provisions – ASR284

- Gross best estimate by material country specified by Lloyd's
- Should reconcile to gross best estimate reported in ASR283, line 2
- Allocation to countries should be done on a reasonable basis

...to be completed for health business similar to life

MCR data available from existing information...

- Minimum Capital Requirement (MCR) Non-life ASR510
 - Net best estimates should agree to ASR240, line 26

- Minimum Capital Requirement (MCR) Life ASR511
 - Non-life syndicates with annuities should also complete this form
 - Net best estimates should agree to ASR280 and ASR283, line 8

Internal model SCR is required from LCR

- Solvency Capital Requirement (SCR) ASR522
 - Reported for 2014 underwriting year
 - One year SCR should be reported
 - Should agree to the 31 December 2013 final LCR₁
 - Columns A and B should be the same²

- 1) LCR = Lloyd's Capital Return: LCR309
- 2) If you do not consider this to be the case please contact Lloyd's

Asset reporting based on QAD...

- List of assets AAD230
- List of open derivatives AAD233
- Investment funds (look-through) AAD236
- Additional requirements beyond current QAD:
 - Issuer or counterparty code/group code (AAD230 and AAD233)
 - Issuer code/group code 20 digit alphanumeric (AAD236)
 - Issuer or counterparty code type/group code type LEI/PRE-LEI
 - Issuer sector changed to NACE codes (AAD230)

...with new requirements on issuer/counterparty codes

Lloyd's support available for agents

- Detailed Solvency II CMR instructions available since early 2013
 - Specific dry run instructions will be published by 30 June
- CMR forms have been available in UAT since early 2013
 - Updated templates in UAT now available and next update available end of June
 - Will be ready for production (use) by end of July
- Individual feedback to agents will be provided Oct/Nov
- Workshops reporting back on main themes and conclusions Nov
- Lessons learned reflected in further guidance by end 2014

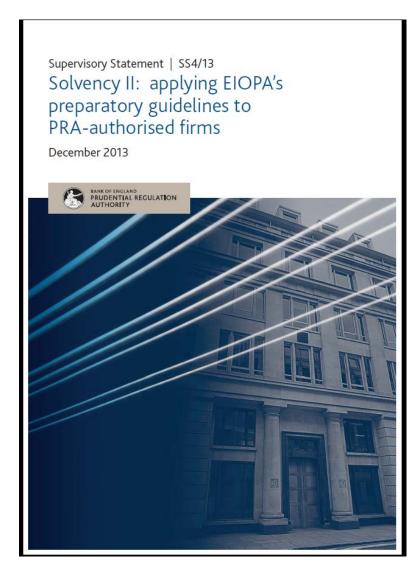
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EIOPA's Guidelines impose interim Solvency II reporting from December 2014

- Guidelines aimed at facilitating a smooth, harmonised transition towards Solvency II
 - To help insurers and supervisors prepare
- Requirements are a significant sub-set of full Solvency II
 - Annual quantitative and qualitative reporting at 31 Dec 2014
 - Quarterly quantitative reporting at 30 September 2015



Same quantitative scope as for dry run...

- As for Solvency II 'live', requirement applies to Lloyd's overall
 - Lloyd's will collect syndicate level data and aggregate it with central information
- Quantitative submission is same scope as dry run
- Additional qualitative submission required as at 31 December 2014
- Syndicate submissions will be made using CMR
 - Will require Board sign-off but not audit

...with Board sign-off to test reporting process

Year end qualitative reporting is subset of full Solvency II narrative requirements...

System of governance

- General governance requirements- e.g. governance structure, delegation of responsibilities, remuneration policy
- Fit and proper requirements
- Risk management system
- Prudent person principle
- Description of key functions and processes e.g. internal control system, internal audit function, actuarial function and outsourcing policy

... a significant subset

Risk profile

- Material risk exposure
- Material risk concentrations
- Risk mitigation practices
- Risk sensitivities

Valuation for Solvency purposes covering

- Assets
- Technical provisions
- Other liabilities

Capital management

Agents must articulate their own circumstances in the qualitative reporting...

- Where an agent has more than one syndicate, there may be common material submitted across syndicates
- Submission via 'freeform' text submission in CMR
 - Content up to agent to specify, similar in concept to ORSA
 - Will be covered by Board sign-off
- Lloyd's will provide guidance and a template by end August
 - Guidance will set out areas to be covered...
 - ...not 'boiler plate' wording to be used

...covering the specified areas

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Are the Pillar 3 requirements final now?

- ► EIOPA's view is that they are 'near final'
- Reasonable for agents to prepare based on requirements as published
- ► Remaining uncertainties:
 - Reinsurance data
 - Variation analysis (can only apply from 2nd full year of Solvency II)



The full quantitative Pillar 3 requirements...

- Requirements difficult to meet based on typical current manual reporting processes and systems
- Agents must have a clear implementation plan to :
 - Bridge identified data gaps
 - Review current processes and procedures
 - Determine and implement IT solutions
 - Timetable preparation and review

...are significantly more than required for the Guidelines

Key issues for quantitative reporting

- Allocation of balances to Solvency II lines of business
- Class of business v line of business
- Underwriting year v accident year
- Reporting of binders risk/claim level
- Reporting by country Branch (FOE) and FPS
- Reporting by currency
- Salvage and subrogation

What about audit?

Final requirements still not clear

- Audit will only apply to some information reported in annual public Solvency & Financial Condition Report
 - As a minimum the balance sheet and own funds
 - Very unlikely to apply to annual qualitative information or quarterly reporting

► EIOPA will make final decision, expected 2015

How will Lloyd's clarify the final requirements?

- Overall, requirements are unlikely to change much now:
 - Reflected in Lloyd's CMR UAT systems and instructions 2013
- For reinsurance, Lloyd's will look to integrate as much as possible with Syndicate Reinsurance Programme (SRP):
 - Ongoing project with conclusion and advice to market in Q2 2015
- Any final changes arising through Level 3 measures shall be reflected in instructions
- Final instructions and live CMR systems for full Solvency II reporting will be available end Q3 2015

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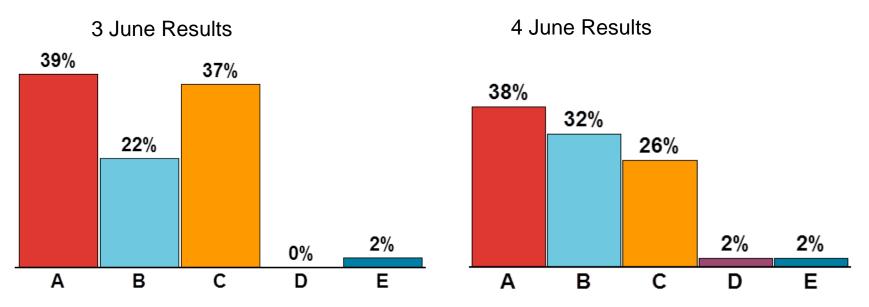
Discussion topics

- Identifying and sourcing data gaps
- Policies and procedures to meet accelerated reporting timetable
- Implementation of enhanced IT facilities
- Need to strengthen resources
- Impact of new UK GAAP
- Anything else?



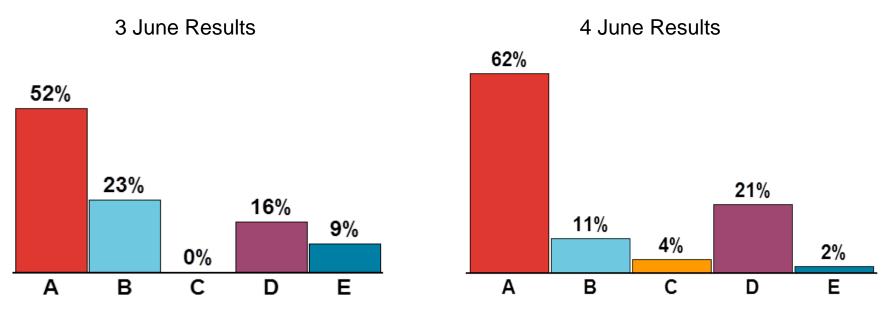
Where are you with gap analysis?

- A. Partially done and aim to finish before end of 2014
- B. Partially done but struggling to resolve them
- Fully done but gaps not resolved
- Fully done and all gaps resolved
- E. What gap analysis?



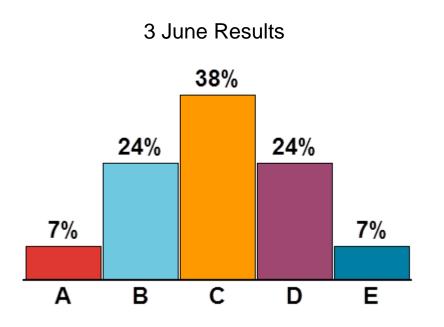
How are you progressing on your IT solution?

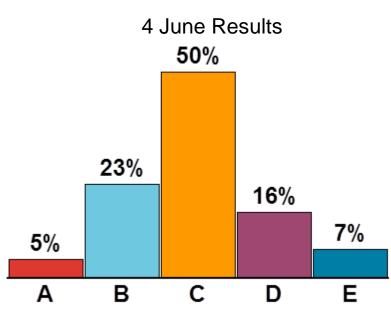
- A. We are yet to determine the IT solution but should be determined by Q4 2014
- B. Already determined the IT solution but no development yet
- C. There is an IT solution in place (fully developed and tested)
- IT solution expected to be determined next year
- No IT solution required Excel spreadsheets expected to be used



How are you going to meet the accelerated reporting timelines?

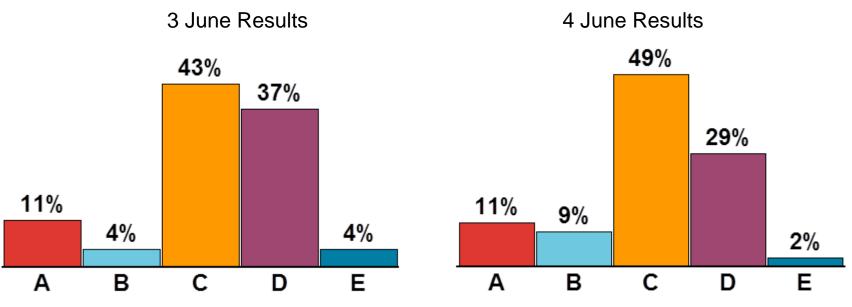
- A. Employ additional staff
- B. Early cut-off will be adopted but with additional staff
- C. Early cut-off and existing staff
- D. Existing staff with no early cut-off
- E. No idea





How are you preparing for the new UK GAAP?

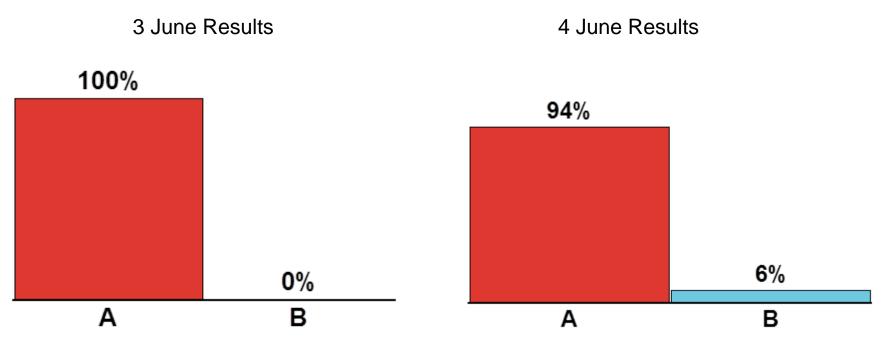
- A. Already assessed the impact
- B. Don't believe there is an impact on our syndicate
- C. Waiting for Lloyd's to give further guidance
- D. Planning to assess the impact next year
- E. What is new UK GAAP?



Would a regular practical 'working group' type forum for agents be of value?

A. Yes

B. No



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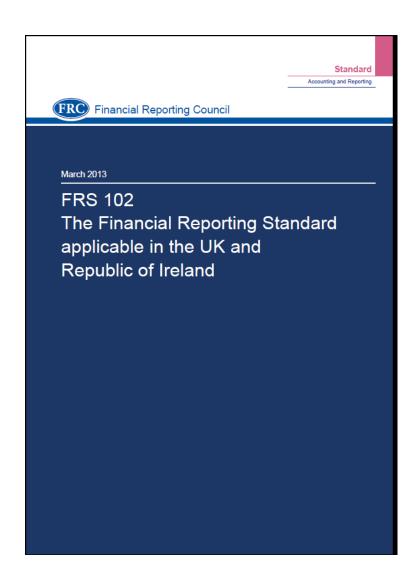
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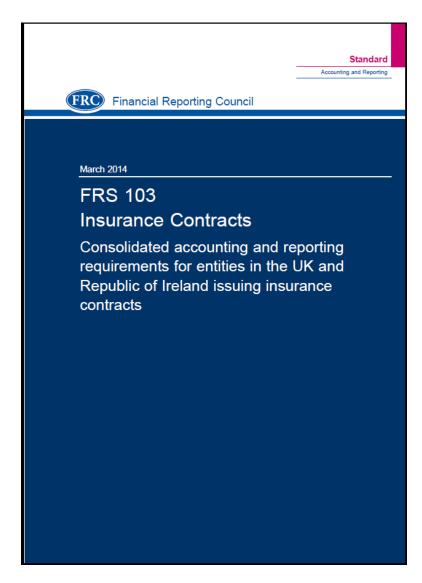


From 2015, most UK GAAP contained in one standard...

- FRS102 replaces most UK GAAP at 1 January 2015
- Based on IFRS for small and medium enterprises (SMEs)
- Applicable to each Lloyd's syndicate and Lloyd's Aggregate Accounts
- Comparatives required



...with a new additional standard for insurance contracts



- FRS103 based on:
 - IFRS4
 - ABI SORP
 - FRS27 for life business
- Applies on same basis as FRS102

FRS102* brings in a mandatory approach to accounting for foreign exchange...

- Functional currency
- At each reporting period:
 - Translate monetary items at closing rate
 - Translate non-monetary items at historical rates unless valued at fair value
- Translation to the presentation currency:
 - Assets and liabilities (including comparatives) at closing rate
 - Income and expenses at transactional rate (average rate as a proxy)
 - Exchange differences recognised in other comprehensive income
- All insurance assets/liabilities treated as monetary items
 - Including UPR and DAC
- Gains/losses must be reported through P&L
- 2014 comparatives may require restating

^{*}For further information refer to FRS 102, chapter 30

...as well as additional disclosures on capital...

- FRS102 paragraph 34.31/32 mandates disclosures in respect of capital for 'financial institutions' including Lloyd's syndicates:
 - Qualitative information about objectives, policies and processes for managing capital
 - Quantitative data about what it manages as capital
 - Compliance with externally imposed capital requirements
- Should be based on 'information provided internally to key management personnel'

...which for syndicates shall be largely generic in nature

- Requirements are principles based and must reflect:
 - The structure of the entity
 - The supervisory capital regime to which it is subject
- As Lloyd's capital setting is focused on meeting member level and whole market requirements, we expect:
 - Syndicate level disclosures to be generic in nature...
 - ... about Lloyd's capital setting process and how the syndicate SCR fits into this...
 - ...but not the syndicate SCR itself
- Market Bulletin Y4754 issued 20 December 2013 provides illustrative minimum wording
 - But it is the responsibility of the agent to ensure that the requirements of FRS102 are met to auditor satisfaction

FRS102 also requires additional disclosures on risk and capital based on IFRS7

- Analysis of risks arising from financial instruments
 - Credit risk
 - Liquidity risk
 - Market risk
- Financial instruments disclosures

These are additional disclosures for those syndicates that have not already adopted FRS29

FRS103* introduces the claims development triangles requirement from IFRS4...

- Analysis ultimately required going back 10 years...
 - But with a 5 year minimum as a transitional provision
 - By pure underwriting year
 - At whole account only
 - In respect of net incurred claims including IBNR
 - In the syndicate's presentational (reporting currency), generally GBP
- No information on premiums development required

...with reconciliation to the balance sheet*

Syndicate XXXX - Claims development as at 31 December 2015								
Pure underwriting year	2010 and prior £'000	2011 £'000	2012 £'000	2013 £'000	2014 £'000	2015 £'000	Total £'000	
Estimate of net claims incurred:	1 000	1 000	1 000	1 000	1 000	1 000	1 000	
After one year		18,000	13,000	11,000	18,000	15,000		
After two years		22,500	12,800	11,100	19,500			
After three years		26,000	12,600	11,000				
After four years		27,500	12,500					
After five years		27,000						
As at 31 December 2015	18,000	27,000	12,500	11,000	19,500	15,000	103,000	
Less net claims paid	15,000	25,000	9,500	7,000	13,500	6,000	76,000	
Net reserves	3,000	2,000	3,000	4,000	6,000	9,000	27,000	
Total all underwriting years								
Net reserves recognised							27,000	
Amounts recoverable from reinsurers							33,000	
Gross reserves included in the balance sheet							60,000	

^{*} See Market Bulletin Y4754 Appendix C

How does this affect syndicates?

- No impact on 2014 syndicate accounts or returns to Lloyd's
- 30 June 2015 QMA must contain restated comparatives impacted by foreign exchange (for Lloyd's interim accounts)
- 31 December 2015 QMA must report:
 - Claims development triangles
 - Restated comparatives impacted by foreign exchange
- 31 December 2015 syndicate accounts must contain:
 - Claims development triangles
 - Additional disclosures on risk and capital
 - Restated comparatives impacted by foreign exchange

Where can you find out more?

FRC 'Future of UK GAAP' webpages:

https://www.frc.org.uk/Our-Work/Codes-Standards/Accounting-and-Reporting-Policy/Standards-in-Issue.aspx

Lloyd's 'Future of UK GAAP' market bulletin December 2013:

http://www.lloyds.com/~/media/files/the%20market/communications/market%20bulletins/ 2013/12/y4754.pdf

But:

- Final approach on foreign currency has changed since this was published
- Revised guidance to be issued in Summer 2014



IFRS 4 Phase II: 17 years and counting

- Project started in 1997 to harmonise global reporting for insurance contracts
- ► IASB issued a discussion paper in 2007...
- ...a draft standard in 2010 and...
- ...a revised draft standard in 2013...
- ...which received 194 responses worldwide
 - Including from Lloyd's



What next for IFRS 4 Phase II?

- IASB reviewing responses and redeliberating final requirements during 2014
- Publication of final standard expected in 2015
- Will apply 3 years after final standard published
- So not before 2018

- FRC will consider how to implement into UK GAAP based on proportionality
- More information available from IASB

http://www.ifrs.org/Current-Projects/IASB-Projects/Insurance-Contracts/Pages/Insurance-Contracts.aspx

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Coming up...

Return	Deadline		
Draft 2014 SCR via Lloyd's Capital Return (LCR)	3 July		
GQD 30 June 2014	10 July		
QMA 30 June 2014 (for Lloyd's interim accounts)	21 August		
Solvency II balance sheet at 30 June 2014 (QMC)	4 September		
Final 2014 SCR	16 September		
Pillar 3 dry run submission at 31 December 2013	25 September		
GQD 30 September 2014	9 October		
LIM asset data as at 30 September 2014 (QAD)	30 October		
QMA 31 December 2014 (for Lloyd's accounts)	19 February 2015*		
ASR/AAD as at 31 December 2014 (for compliance with EIOPA Guidelines)	16 April 2015*		

^{*} Provisional

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Summary

- ▶ 2014 is the final year before interim reporting applies
 - Make the most of the dry run to help you prepare
- Agents should:
 - Be reviewing all Pillar 3 requirements
 - Actively participate in UAT
 - If not already doing so, start work on systems ASAP
 - Work through the impact of the new UK GAAP
- Help available from:
 - Lloyds.com Solvency II pages
 - Your account manager
 - solvency2@lloyds.com



Questions?

